



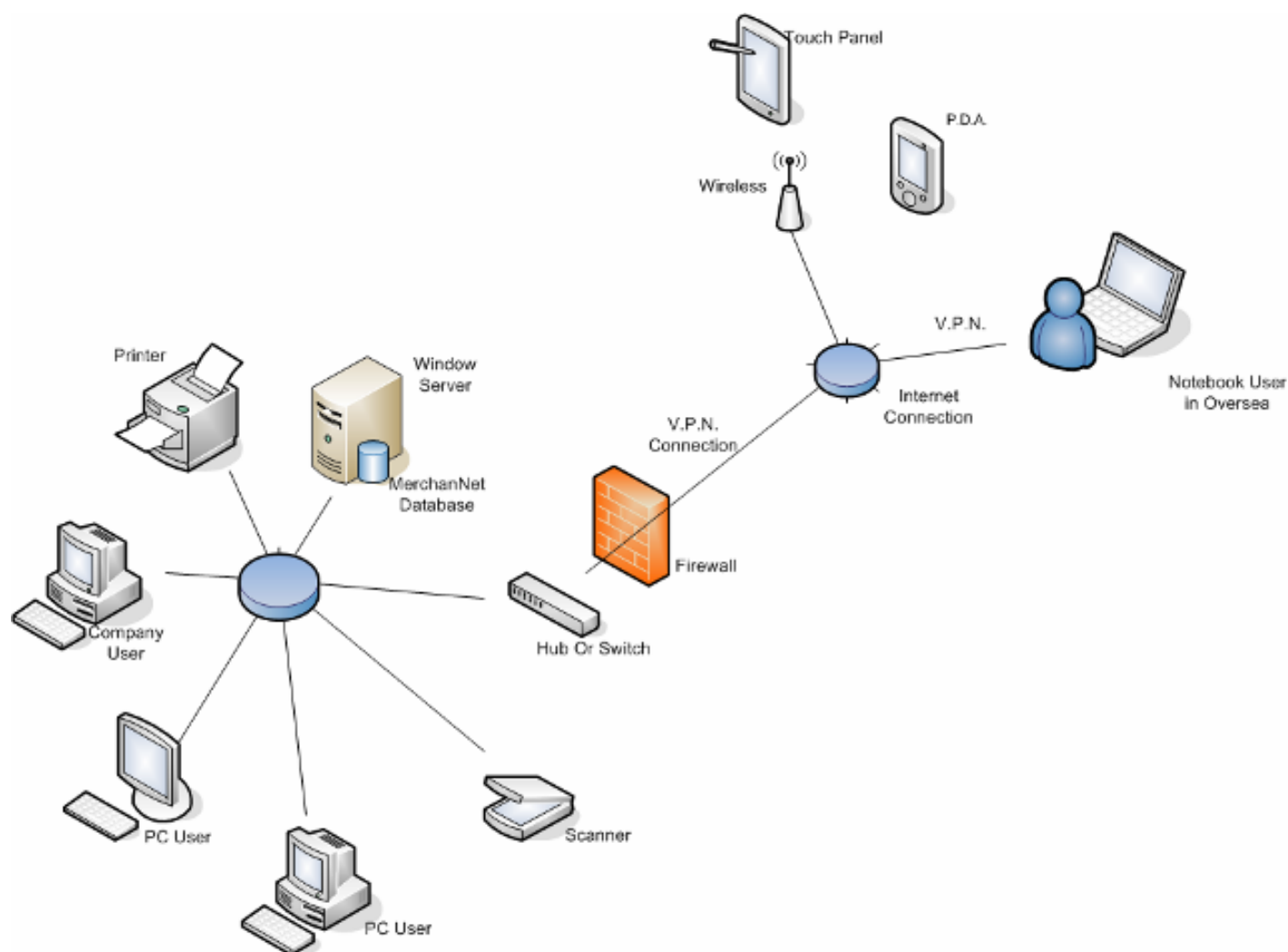
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## MerchanNet – merchandiser & network

### Target users

MerchanNet is designed for manufacturer, factory, exporter, buying office, sourcing agent, importers and trading company in soft line products. Best for garment, clothing, apparel, fashion Accessories, footwear, bags, luggage, plush toys, hats, travel goods, sporting goods, sundries, household items, home textiles, giftware, premium, promotional items and etc.

It uses database and LAN to link up all departments in order to share business information.



### Core Value of MerchanNet

Our system keeps track of cost, quote, purchase and sales. Perform purchasing Vs sales analyze, which is used to find out the cheapest supplier against the most generous customer. This could be sharply increasing your company's sales and profit margin. Meantime, the quality assurance modules will gather inspection result and analyze the best quality and fastest delivery vendor. Minimize the wastage and inventory level of the raw material in order to save production cost.

The difficulties with conventional human base order follow up procedures.

- Lost track on the important stage during development of a collection and order confirmation
- Spent excessive sampling resources on non order placing customer without supervision
- Unsure the whereabouts of an order during production follow up
- Without automated alert on outstanding issue jeopardizing delivery
- Running tight profit margin order without cost control
- Serious inflation of raw materials without knowing beforehand
- Without comparison of cost before purchasing
- No inventory control cause duplicated purchases
- No wastage control during & after production results in overstocks or short shipment
- Delaying the revenue report results in cash flow problem
- Delaying the gross profit report results money losing
- No risk management system to prevent human error
- Every merchandiser has a personal document format create misunderstanding
- Without a centralized order information system which is time consuming to find details
- A lot of overtime work hours on merchandiser due to inefficient manual operating procedures
- Lost or difficult to find documents after merchandiser leave or quit
- Difficult to locate and verify when various version of document exists
- Loose of vital information on cost, quote, purchase, quality & lead time means losing profit & potentials
- Nothing has done on quality audit hence cannot foresees quality problem before order placement
- No knowledge or solid figures on deliveries and lead time capability of vendors

If you come across the above problems, MerchanNet is definitely a solution

- Instant style development report group by collection to track cost, quote, samples & order confirmation
- Sample development cost report to monitor resources spent between customers
- Recaps & Follow up modules to list out the whereabouts of any order or collections
- Step by step follow up modules to track production schedule to ensure delivery
- Costing modules to compare average cost and control costing during operation
- Raw material price comparison report to find out cheapest price
- Material & trim inventory modules to control receiving, deliveries and leftovers
- Wastage report to control wastage & over shipped raw materials & trims
- Generate sales revenue & gross profit report in seconds for management review
- Built in validation rule and limitation to avoid human error
- Standardized document format for easy understanding and reading
- Filter and search any aged style & order details within split seconds
- Avoid overtime and overload of merchandiser hence can provide better services to customer
- Keep all vital information forever to prevent losing information when changes of merchandiser
- Quality audit report to figure out quality performance of each vendor
- Deliveries audit and comparison to figure out the capability of each vendor

## Unique features

- Cheapest database software product for vertical market
- Extremely stable & zero maintenance database product being used – Microsoft Access
- Allow database structure design changes by end users
- Allow format & layout change of input forms & reports by end user
- Simple GUI to provide end user a easy interface to made their own changes without programmer
- Data file being kept by end user to ensure maximum security
- Using remote desktop connection by a regular internet connection for cheapest cost
- Multi company & multi division within group of companies
- Multi currency & multi languages due to Unicode database being used
- Lab-dips, strike-off & handloom modules to track bulk fabric approval
- Retail price calculation for retailer & chain store end user to get LDP, retail price & mark up
- Textile calculator to convert yarn count, fabric weight, square meter & construction
- Cut quantity modules to track production quantity to ensure enough quantity being made
- Factory evaluation modules to check whether supplier fulfill compliance & code of conducts
- AQL 4.0 & 2.5 modules to carry out inspection and quality assurance
- Generate inspection certificate & letter of guarantee
- Generate full set of shipping document including declaration, certificates, CO & beneficiary statement
- Development cost analysis to monitor sampling cost against sales revenue received for each customer
- Customer added value report to show which customer has highest profit margin with least cost
- Order risk measurement report to identify which customer has longer lead time but less process

## Workflows & logics

The workflow of MerchanNet is simple, easy understanding and user friendly. It is a departmental procedures and it work from left to right & top to bottom button logics.

Simply saying it handles from fabrics, lab-dips, trims, styles, costing, quotation, sampling, sample invoices, order processing, production tracking, time & action, recap & summary, follow up, inspection, warehouse, shipping, accounts and finally management reports.

Hope this product can help merchandising companies and merchandisers to “made their life easy”